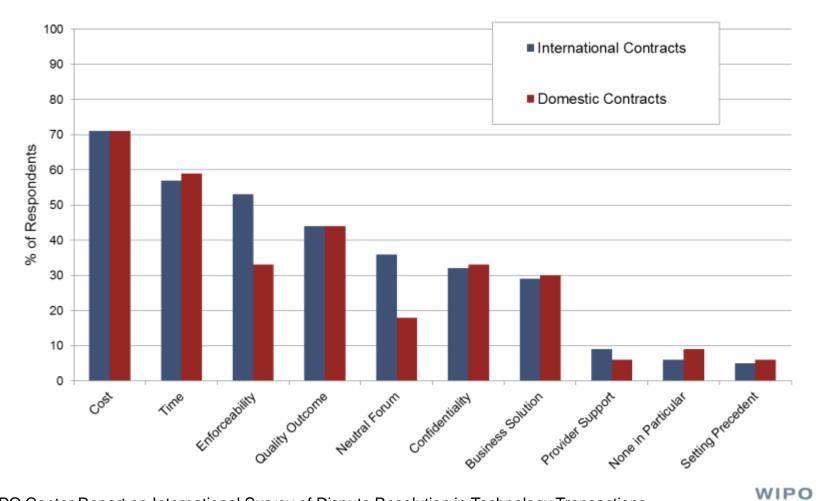


# Resolving IP disputes outside the courts through WIPO ADR

Erik Wilbers Director WIPO Arbitration and Mediation Center

> Roving Seminar on WIPO Services and Initiatives Auckland - Wellington - Christchurch New Zealand April 8-11, 2019

# What are your IP dispute resolution priorities?



WIPO Center Report on International Survey of Dispute Resolution in Technology Transactions

# WIPO Arbitration and Mediation Center: who are we?

- Helping to resolve IP and technology disputes outside the courts
- WIPO mediators, arbitrators and experts experienced in IP and technology
- Competitive fees
- International neutrality
- Users around the world



### What is ADR?

Mediation: mediator assists parties to settle their dispute based on their interests

Leaves open court or arbitration options

- Arbitration: one or more chosen arbitrators decide the dispute
   Enforceable internationally, foreclosing court options
- Expert Determination: submitting a specific matter (e.g., technical question) to an expert opinion

Parties can agree to give binding effect

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# Why ADR for IP?

- Cost of IP court litigation
- Internationalization of creation and use of IP
- Technical and specialized nature of IP
- Short product and market cycles in IP
- Confidential nature of IP

Collaborative nature of IP creation and commercialization

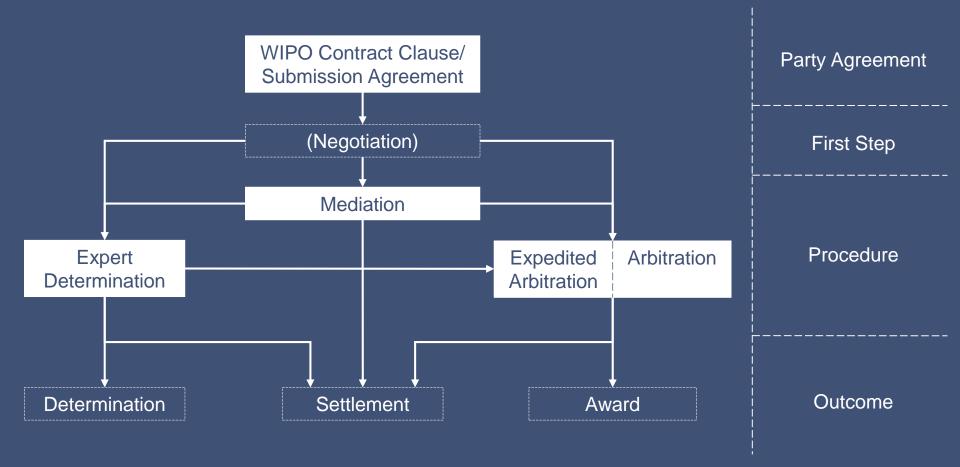
### Routes to WIPO ADR

- ADR contract clause electing WIPO Rules
  - Mediation or Arbitration or Expedited Arbitration; or
  - Multi-tier/escalation clause (Mediation followed by Arbitration / Expedited Arbitration / Court Litigation)
  - Model clauses
    - Available online
    - WIPO Model Clause Generator
    - Parties can choose location, language, and law
- ADR submission agreement electing WIPO Rules, e.g., in existing non-contractual disputes
  - Unilateral request for WIPO Mediation by one party (Art. 4)

Court referrals



# From clause to outcome: WIPO ADR options





#### **WIPO** Arbitration



#### **WIPO Expedited Arbitration**



- One exchange of pleadings
- Shorter time limits
- Sole arbitrator
- Shorter hearings
- Fixed fees



# Clause example for your contract: mediation followed by expedited arbitration

"<u>Any dispute</u>, controversy or claim arising under, out of or relating to this contract and any subsequent amendments of this contract, including, without limitation, its formation, validity, binding effect, interpretation, performance, breach or termination, as well as non-contractual claims, <u>shall be</u> <u>submitted to mediation in accordance with the WIPO Mediation Rules</u>. The place of mediation shall be [<u>specify place</u>]. The language to be used in the mediation shall be [<u>specify language</u>]"

If, and to the extent that, <u>any such dispute</u>, controversy or claim <u>has not been settled pursuant to</u> <u>the mediation within [60][90] days of the commencement of the mediation</u>, it shall, <u>upon the</u> <u>filing of a Request for Arbitration by either party, be referred to and finally determined by</u> <u>arbitration in accordance with the WIPO Expedited Arbitration Rules</u>. Alternatively, if, before the expiration of the said period of [60][90] days, either party fails to participate or to continue to participate in the mediation, the dispute, controversy or claim shall, upon the filing of a Request for Arbitration by the other party, be referred to and finally determined by arbitration in accordance with the WIPO Expedited Arbitration Rules. The place of arbitration shall be [**specify place**]. The language to be used in the arbitral proceedings shall be [**specify language**]. The dispute, controversy or claim referred to arbitration shall be decided in accordance with [**specify jurisdiction**] law."



www.wipo.int/amc/en/clauses



#### **WIPO Clause Generator**

#### Step 3 – Build your clause: WIPO Mediation followed, in the absence of a settlement, by Arbitration Clause

| Mediation  | The parties should determine where they want the mediation to take place.   |
|--|---|
| Core Elements 🕑  | The place of mediation shall be specify place .   |
| Place of Mediation   | Clear Next  |
| Duration of the Mediation Proceedings<br>Additional Elements<br>Qualifications of the Mediator | Any dispute, controversy or claim arising under, out of or relating to this contract and any subsequent amendments of this contract, including, without limitation, its formation, validity, binding effect, interpretation, performance, breach or termination, as well as non-contractual claims, shall be submitted to mediation in accordance with the WIPO Mediation Rules.  |
| Conduct of the Mediation   | The place of mediation shall be [specify place].  |
| Arbitration  | The language to be used in the mediation shall be [specify language].   |
| Core Elements ②<br>Number of Arbitrators   | If, and to the extent that, any such dispute, controversy or claim has not been settled pursuant to the mediation within [specify timeline] days of the commencement of the mediation, it shall, upon the filing of a Request for Arbitration by either party, be referred to and finally determined by arbitration in accordance with the WIPO Arbitration Rules. Alternatively, if, before the expiration of the said period of [specify timeline] days, either party fails to participate or to continue to participate in the |
| Place of Arbitration   | mediation, the dispute, controversy or claim shall, upon the filing of a Request for Arbitration by the other party, be referred to and finally determined by arbitration in accordance with the WIPO Arbitration Rules.  |
| Substantive Law  | The arbitral tribunal shall consist of [a sole arbitrator][three arbitrators].  |
| Additional Elements  Appointment Procedure   | The place of arbitration shall be [specify place].  |
| Qualifications of the Arbitrators  | The language to be used in the arbitral proceedings shall be [specify language].  |
| ECAF   | The dispute, controversy or claim shall be decided in accordance with the law of [specify jurisdiction].  |
| Evidence   |   |
| Time Period of Delivery of the Final Award   |   |
| Appeal   |   |

#### Step 4 – Download or copy the final result



# What can you expect from the WIPO Center?

#### Administering cases

- Under WIPO ADR Rules
- Containing time and costs
  - WIPO ECAF (optional online case management tool)

Assisting selection and appointment of mediators, arbitrators, experts; negotiating fees

- 2,000+ WIPO neutrals from all regions (including Australia and New Zealand)
  - Specialized in IP and IT



# An online tool for easy case management

Simple; secure; instant; location-independent; optional

| lase Overview | Case: W  | Case: WIPOA20020   |  |   |              |  |  |  |  |
|---------------|--|--|--|---|--------------|--|--|--|--|
| Lopod         | Licensing v.   | Licensing v. AB Technics Inc.  |  |   |              |  |  |  |  |
|               | Case Over  | view Contac  | t Information Case                       | File Message Board  |              |  |  |  |  |
|               | Case File  | B  |  |   |              |  |  |  |  |
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IPO ADR Arbitration and Mediation Center

## What are WIPO's cases about?

IP/IT disputes and general commercial disputes

Contractual

Non-contractual

Domestic and international disputes (25/75%)

Case venues around the world

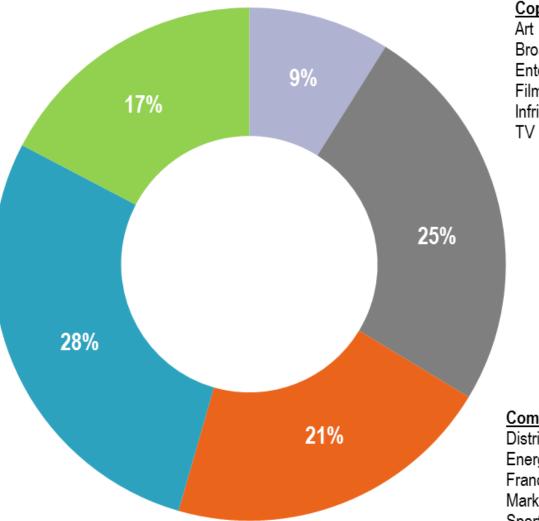
Amounts in dispute from USD 15,000 to USD 1 billion



<u>Trademarks</u> Coexistence Infringements Licenses Oppositions Revocations

Patents Cross-licensing

Infringements Licenses Ownership Patent Pools R&D / Tech Transfer Royalty Payment



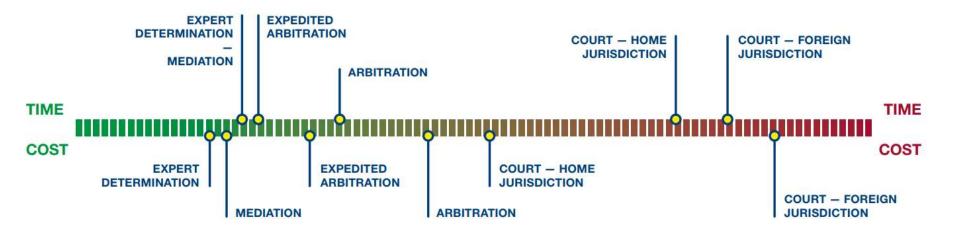
<u>Copyright</u> Art Broadcasting Entertainment Film and Media Infringements TV Formats

<u>ICT</u>

Mobile Apps Outsourcing Systems Integration Software Development Software Licensing Telecommunications

<u>Commercial</u> Distribution Energy Franchising Marketing Sports

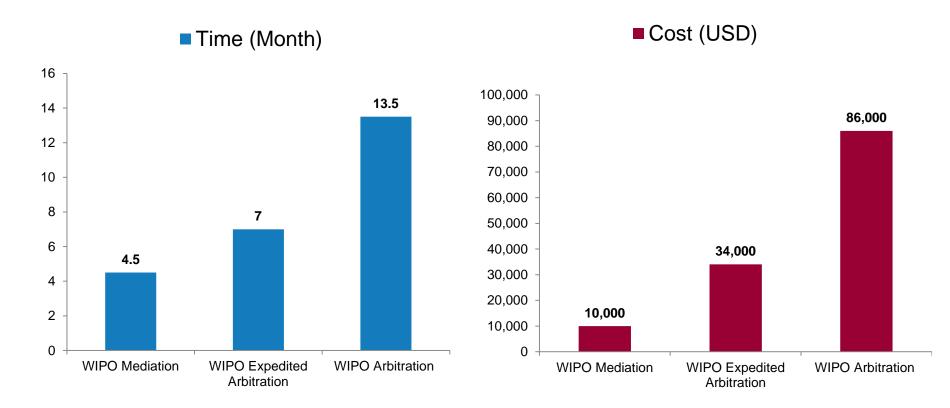
# Time and cost: how does IP ADR compare to the courts?



WIPO Center Report on International Survey of Dispute Resolution in Technology Transactions



### What does a WIPO case cost?



\* Mostly fees of appointed neutrals; excluding cost of parties' legal representation

Schedule of Fees

#### Mediation, (Expedited) Arbitration, Expert Determination Fee Calculator

The fees referenced below are estimates, in United States dollars. Final amounts payable are to be decided in consultation with the Center.

WIPO

Home > IP Services > Alternative Dispute Resolution

| Type of Procedure<br>Amount in Dispute in USD  | Mediation   | <ul> <li>Mediation</li> <li>Arbitration / Expedited Arbitration</li> <li>Expert Determination</li> <li>Emergency Relief Proceedings (Effective from June 1, 2014)</li> </ul> |
|--|---|--|
|  | 0   |  |
| Dispute is not quantifiable or<br>Request does not indicate any<br>claims for a monetary amount            |   |  |
| WIPO PCT Filer, Hague System<br>Filer, Madrid System Filer, WIPO<br>Green Technology Provider or<br>Seeker |   |  |
|  | Calculate Reset   |  |
| Registration Fee   | No Registration Fee   |  |
| Administration Fee   | USD 375   |  |
| Mediator's Fee   | Amount in dispute up to USD 250,000: USD 2,500. Amount in dispute over USD 250,000: USD 300-<br>USD 600 per hour USD 1,500-USD 3,500 per day. |  |
| For further information and payr   | nent details, click on the applicable schedule of fees and costs on the   |  |

right hand side of the page.

Contact Us

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#### Tackling cybersquatting: Uniform Domain Name Dispute Resolution Policy (UDRP)

- 1999: WIPO-created international ADR procedure
- Allows trademark owners to resolve "clear-cut" cases of abusive domain name registration and use ("cybersquatting")
- Operates outside the courts, but preserves court option
- Applies via mandatory domain name registration conditions
- Applies to all international domains "old" (.com, etc.) and "new"
- Also available for over 75 country-code domains (including .AU)

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### Why do brand owners choose the UDRP?

Significantly quicker and cheaper than court litigation
 Two-month average; fixed fees (USD 1,500)

- Predictable criteria and results
- Decision (transfer) implemented directly by registrar



#### How is a UDRP case decided?

Trademark identical or confusingly similar to the domain name; and

- Domain name registrant has no rights or legitimate interests in the domain name; and
- Domain name registered and used in bad faith.



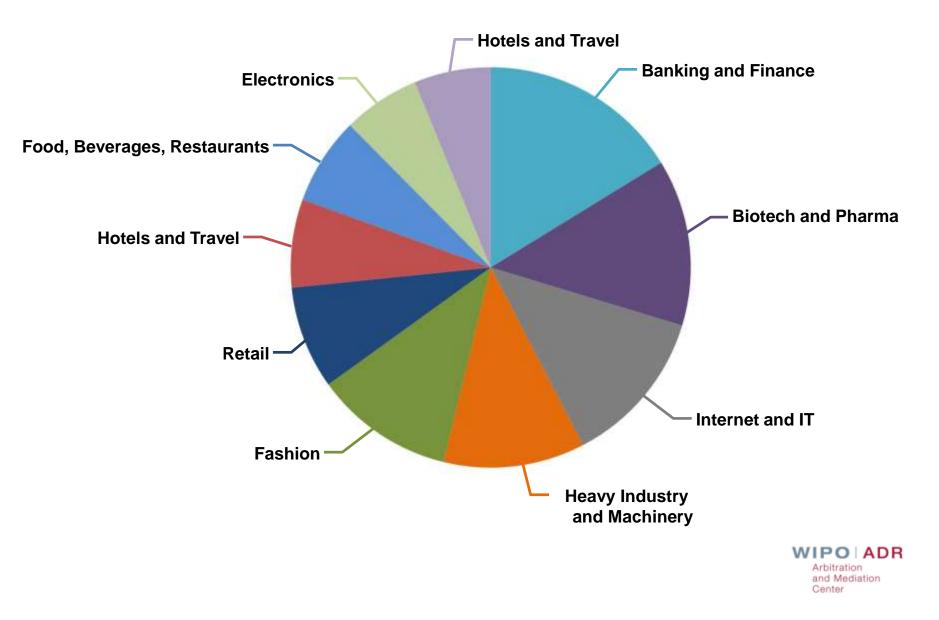
### WIPO domain name cases at a glance

- 20 years' experience
- 43,000+ cases covering 79,000+ domain names
   2018 total: 3,447 cases
- Parties based in 177 countries (including Australia and New Zealand)
- Cases in 21 languages
- Paperless filing through WIPO eUDRP
- Panelists based in 63 countries (including Australia and New Zealand)

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#### WIPO domain name cases - top 10 areas of complainant activity



# Before you file

- WIPO Guide to the UDRP
- WIPO model pleadings (complaint and response)
- WIPO Legal Index of UDRP Decisions
- WIPO Jurisprudential Overview of Selected UDRP Questions

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#### WIPO

WORLD INTELLECTUAL PROPERTY ORGANIZATION

| IP Services   | Policy | Cooperation | Knowledge | About IP | About WIPO | Search WIPO | Q |
|---|--------|-------------|-----------|----------|------------|-------------|---|
| Home > IP Services > Alternative Dispute Resolution > Domain Name Disputes > Search |        |             |           |          |            |             |   |

#### WIPO Overview of WIPO Panel Views on Selected UDRP Questions, Third Edition ("WIPO Jurisprudential Overview 3.0")

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Resulting from WIPO's care for effective remedies under a sustainable UDRP, this WIPO Jurisprudential Overview reflects, and assists the predictability of, UDRP decisions by panels appointed in WIPO cases.

Introduction

#### QUESTIONS

- 1. First UDRP Element
- 2. Second UDRP Element
- 3. Third UDRP Element
- 4. Procedural Questions

#### 1. First UDRP Element

1.1 What type of trademark rights are encompassed by the expression "trademark or service mark in which the complainant has rights" in UDRP paragraph 4(a)(i)?

1.2 Do registered trademarks automatically confer standing to file a UDRP case?

1.3 What does a complainant need to show to successfully assert unregistered or common law trademark rights?

1.4 Does a trademark owner's affiliate or licensee have standing to file a UDRP complaint?

#### WIPO UDRP Toolkit

- UDRP
- UDRP Rules
- WIPO Supplemental Rules
- WIPO Jurisprudential Overview 3.0
   PDF
- Legal Index of WIPO UDRP Panel Decisions
- Search WIPO Cases and WIPO Panel Decisions
- WIPO Model Complaint
- WIPO Model Response
- Schedule of Fees

# WIPO Arbitration and Mediation Center

- Queries: <u>arbiter.mail@wipo.int</u>
- Clauses: <u>www.wipo.int/amc/en/clauses</u>
- Rules: <u>www.wipo.int/amc/en/rules</u>
- Neutrals and case examples: <u>www.wipo.int/amc</u>
- Endorse the WIPO Mediation Pledge: <u>https://www.wipo.int/amc/en/mediation/pledge.html</u>
- Domain Names: <u>www.wipo.int/amc/en/domains/</u>

Offices:

- Geneva, Switzerland
- Singapore, Singapore



and Mediation Center

